ESTTA Tracking number:

ESTTA382324 12/07/2010

Filing date:

## IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

#### **Notice of Opposition**

Notice is hereby given that the following party opposes registration of the indicated application.

#### **Opposer Information**

Name	Entrepreneur Media, Inc.
Granted to Date of previous extension	12/08/2010
Address	2445 McCabe Way Irvine, CA 92614 UNITED STATES

Attorney	Jennifer L. Barry
information	Latham & Watkins LLP
	600 West Broadway, Suite 1800
	San Diego, CA 92101-3375
	UNITED STATES
	jennifer.barry@lw.com, ipdocket@lw.com Phone:(619) 236-1234

#### **Applicant Information**

Application No	77964153	Publication date	08/10/2010
Opposition Filing Date	12/07/2010	Opposition Period Ends	12/08/2010
Applicant	Daniel R. Castro 10509 Pointe View Dr Austin, TX 78738 UNITED STATES		

#### Goods/Services Affected by Opposition

Class 041. First Use: 2009/06/02 First Use In Commerce: 2010/02/03

All goods and services in the class are opposed, namely: Conducting workshops and seminars in entrepreneurship

## **Grounds for Opposition**

Priority and likelihood of confusion	Trademark Act section 2(d)
1 Hority and intellihood of cornadion	Trademark Act Scotlon 2(d)

### Marks Cited by Opposer as Basis for Opposition

U.S. Application/ Registration No.	NONE	Application Date	NONE
Registration Date	NONE		
Word Mark	ENTREPRENEUR		
Goods/Services	educational services, namely, conducting seminars on the development and operation of businesses, and conducting work shops on computer technology, telecommunications, marketing,		

financing options, real estate management, tax planning and insurance
liisulance

U.S. Registration No.	2263883	Application Date	11/13/1995
Registration Date	07/27/1999	Foreign Priority Date	NONE
Word Mark	ENTREPRENEUR		
Design Mark			
Description of Mark	NONE		
Goods/Services	Class 035. First use: First Use: 1992/07/00 First Use In Commerce: 1992/07/00  Advertising and business services, namely, arranging for the promotion of the goods and services of others by means of a global computer network and other computer online services providers; providing business information for the use of customers in the field of starting and operating small businesses and permitting customers to obtain information via a global computer network and other computer online service providers and; web advertising services, namely, providing active links to the websites of others		

U.S. Registration No.	1453968	Application Date	05/14/1985
Registration Date	08/25/1987	Foreign Priority Date	NONE
Word Mark	ENTREPRENEUR		
Design Mark			
Description of Mark	NONE		
Goods/Services	Class 009. First use: First Use: 1983/05/19 First Use In Commerce: 1983/05/19 COMPUTER PROGRAMS AND PROGRAMS USER MANUALS ALL SOLD AS A UNIT Class 016. First use: First Use: 1978/05/02 First Use In Commerce: 1978/05/02 PAPER GOODS AND PRINTED MATTER; NAMELY MAGAZINES, BOOKS		
	AND PUBLISHED REPORTS	PERTAINING TO B	USINESS OPPORTUNITIES

U.S. Registration No.	2502032	Application Date	11/06/2000
Registration Date	10/30/2001	Foreign Priority Date	NONE
Word Mark	ENTREPRENEUR	•	
	ENTI	REPREN	NEUR
Description of Mark	ENTI	REPREN	1EUR

Arranging And Conducting Trade Show Exhibitions In The Field Of Entrepreneurial Activities, Namely The Start-Up And Operation Of Small Business Enterprises
Class 041. First use: First Use: 1991/10/18 First Use In Commerce: 1991/10/18
Educational Services, Namely, Conducting Seminars On The Development And Operation Of Businesses, And Conducting Work Shops On Computer Technology, Telecommunications, Marketing, Financing Options, Real Estate Management, Tax Planning And Insurance

U.S. Registration No.	3520633	Application Date	08/03/2005
Registration Date	10/21/2008	Foreign Priority Date	NONE
Word Mark	ENTREPRENEUR		
Design Mark	ENTRE	PRE	NEUR
Description of Mark	NONE		
Goods/Services	Class 009. First use: First Use	e: 1989/09/00 First U	se In Commerce: 1989/09/00
	Pre-recorded audio and visual media namely CDs, videotapes, audiotapes, and floppy discs featuring programs geared to business owners and interested members of the general public concerning starting, owning and operating businesses		
	Class 041. First use: First Use	e: 1997/11/01 First U	se In Commerce: 1997/11/01
	Production of radio and televi interested members of the ge operating businesses		

U.S. Registration No.	3519022	Application Date	07/10/2007
Registration Date	10/21/2008	Foreign Priority Date	NONE
Word Mark	ENTREPRENEUR.COM	•	

Design Mark	ENTREPRENEUR,COM
Description of Mark	NONE
Goods/Services	Class 009. First use: First Use: 2002/09/00 First Use In Commerce: 2002/09/00
	Downloadable podcasts in the field of business, current events, lifestyle issues, and developments in science and technology
	Class 035. First use: First Use: 2002/09/00 First Use In Commerce: 2002/09/00
	Providing business information and advice via a web site on a global computer network
	Class 038. First use: First Use: 2002/09/00 First Use In Commerce: 2002/09/00
	Broadcasting programs via a global computer network; and streaming of audio and video material via the Internet; telecommunications services, namely, transmission of podcasts

U.S. Registration No.	3652950	Application Date	08/01/2008	
Registration Date	07/14/2009	Foreign Priority Date	NONE	
Word Mark	ENTREPRENEUR CONNEC	Т		
Design Mark			CONTECT	
	ENTREPRENEUR CONNECT			
Description of Mark	NONE			
Goods/Services	Class 042. First use: First Use: 2008/07/16 First Use In Commerce: 2008/07/16 ONLINE BUSINESS NETWORKING SERVICES IN THE NATURE OF CREATING AND HOSTING A COMMUNITY FOR REGISTERED USERS TO CREATE PROFESSIONAL PROFILES, TO PARTICIPATE IN GROUP DISCUSSIONS, TO MAKE BUSINESS CONTACTS, AND TO UPLOAD ONTO THE WEBSITE MATERIALS PROMOTING THEIR BUSINESSES, PRODUCTS AND SERVICES			

U.S. Registration No.	3266532	Application Date	12/07/2006	
Registration Date	07/17/2007	Foreign Priority Date	NONE	
Word Mark	ENTREPRENEURENESPANOL.COM			
Design Mark	ENTREPRENEURENES PANOL.COM			

Description of Mark	NONE				
Goods/Services	Class 035. First use: First Use: 2006/10/13 First Use In Commerce: 2006/10/13				
	Advertising and business services, namely, arranging for the promotion of goods and services of others by means of a global computer network and other computer online service providers; providing business information for the use of customers in the field of starting and operating businesses and permitting customers to obtain the aforesaid information via a global computer network and other computer online service providers; Internet advertising services, namely, promoting the goods and services of others by providing a web site with active links to their websites featuring their goods and services				
U.S. Registration No.	2391145	Application Date	04/02/1999		
Registration Date	10/03/2000	Foreign Priority Date	NONE		
Word Mark	ENTREPRENEUR EXPO				
Design Mark					
	ENTREPRENEUR EXPO				
Description of Mark	NONE				
Goods/Services	Class 035. First use: First Use: 1991/10/18 First Use In Commerce: 1991/10/18 Arranging And Conducting Trade Show Exhibitions In The Field Of Entrepreneurial Activities, Namely The Start-Up And Operation Of Small Business Enterprises				
U.S. Registration No.	2408039 Application Date 05/20/1999				
Registration Date	11/28/2000	Foreign Priority Date	NONE		
Word Mark	ENTREPRENEUR MAGAZIN	E'S SMALL BUSINES	SS EXPO		
Design Mark	ENTREPRENEUR MA	AGAZINE'S SMAI	L BUSINESS EXPO		
Description of Mark	NONE				
Goods/Services	Class 035. First use: First Use: 1993/12/08 First Use In Commerce: 1993/12/08				
	Promoting And Arranging Shows And Exhibitions Pertaining To Fields Of Entrepreneurial Interest, Franchising, And The Initiation And Operation Of Small Business Enterprises				
	Class 041. First use: First Use: 1993/12/08 First Use In Commerce: 1993/12/08				
	Educational Services, Namely, Conducting Seminars And Work Shops On Subjects Relevant To Starting And Operating Small Businesses, Including Computer Technology, Telecommunications, Marketing, Financing Options, Franchising, Tax Planning And Insurance				
U.S. Registration No.	3470064 Application Date 07/16/2007				
<del>  </del>		<del>  _  </del>			

Foreign Priority

NONE

Registration Date

07/22/2008

	Date		
Word Mark	ENTREPRENEUR PRESS		
Design Mark			
	ENTREPRENEUR PRESS		
Description of Mark	NONE		
Goods/Services	Class 016. First use: First Use: 1999/04/00 First Use In Commerce: 1999/04/00		
	Paper goods and printed matter, namely, books, manuals, prepared reports, work books, study guides, legal and business forms, and newsletters concerning advice and information relating to the subjects of starting, running and operating a business, and individuals who succeeded in business, which subjects are of interest to entrepreneurs, new and existing businesses and members of the general public		
	Class 035. First use: First Use: 1999/04/00 First Use In Commerce: 1999/04/00		
	On-line ordering services featuring printed and electronically downloadable publications, namely, books, study guides, legal and business forms, and newsletters, concerning advice and information relating to the subjects of starting, running and operating a business and individuals who succeeded in business, which subjects are of interest to entrepreneurs, new and existing businesses and members of the general public		

U.S. Registration No.	3204899	Application Date	03/27/2006
Registration Date	02/06/2007	Foreign Priority Date	NONE
Word Mark	ENTREPRENEUR'S STARTI	JPS	
Design Mark	ENTREPRENEUR'S STARTUPS		
Description of Mark	NONE		
Goods/Services	Class 016. First use: First Use: 2006/01/27 First Use In Commerce: 2006/01/27		
	Paper goods and printed matter; namely, magazines, books, booklets and published reports pertaining to business opportunities		

U.S. Registration No.	3374476	Application Date	06/25/2007
Registration Date	01/22/2008	Foreign Priority Date	NONE
Word Mark	WOMENENTREPRENEUR.COM		
Design Mark	WOMENEN	TREPRENE	UR.COM
Description of Mark	NONE		
Goods/Services	Class 035. First use: First Use: 2007/05/01 First Use In Commerce: 2007/05/01		

Dissemination of advertising for others via the Internet; providing business information about small business operations via the internet; providing an online searchable database featuring business reports, advice and information regarding starting and operating small businesses
Class 038. First use: First Use: 2007/05/01 First Use In Commerce: 2007/05/01
Providing online electronic bulletin boards for transmission of messages among computers users concerning small business operations

Attachments	76159837#TMSN.gif ( 1 page )( bytes ) 78685136#TMSN.jpeg ( 1 page )( bytes ) 77226387#TMSN.jpeg ( 1 page )( bytes ) 76691766#TMSN.gif ( 1 page )( bytes ) 76670060#TMSN.gif ( 1 page )( bytes ) 75673295#TMSN.gif ( 1 page )( bytes ) 75711195#TMSN.gif ( 1 page )( bytes ) 76679564#TMSN.gif ( 1 page )( bytes ) 76657293#TMSN.gif ( 1 page )( bytes )
	76657293#TMSN.gif ( 1 page )( bytes )
	76678925#TMSN.gif ( 1 page )( bytes ) DOC.PDF ( 7 pages )(83898 bytes )

#### **Certificate of Service**

The undersigned hereby certifies that a copy of this paper has been served upon all parties, at their address record by First Class Mail on this date.

Signature	/Jennifer Barry/
Name	Jennifer L. Barry
Date	12/07/2010

027788-33-US090 SERVICE MARK

# IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

Serial No. Filed: Trademark: Published:	77/964,153 March 20, 2010 ENTREPRENEUR.OLOGY August 10, 2010			
Entrepreneur a California	r Media, Inc., corporation,	)	OPPOSITION NO.	
v.	Opposer,	) ) )		
Daniel R. Ca an individua		) ) )		
	Applicant.	) ) )		

#### **NOTICE OF OPPOSITION**

United States Patent and Trademark Office Trademark Trial and Appeal Board P.O. Box 1451 Alexandria, VA 22313-1451

In re the Application of Daniel R. Castro

Dear Sir or Madam:

Entrepreneur Media, Inc. ("EMI"), a California corporation, with a place of business located at 2445 McCabe Way, Irvine, California 92614, believes that it will be damaged by registration of the mark **ENTREPRENEUR.OLOGY** for "conducting workshops and seminars in entrepreneurship" in International Class 41, as shown in application No. 77/964,153 referenced above. Therefore, in accordance with the provisions of Section 13 of the Trademark Act (15 U.S.C. §1063), EMI hereby opposes the application of Daniel R. Castro ("Applicant") for the mark **ENTREPRENEUR.OLOGY**.

As grounds for the opposition, EMI alleges as follows:

- 1. EMI, and its predecessors in interest, have been and are now engaged in the business of developing, creating, distributing, marketing, advertising, and selling magazines, books, catalogs, pamphlets, brochures, and published reports containing information and advice concerning how to successfully start and operate various kinds of businesses and businesses in general, as well as identifying various types of available franchises, home office businesses and other business opportunities, and products and services relevant or of possible interest to such businesses including educational services, namely, conducting seminars and workshops relating to the development and operation of businesses. The mark **ENTREPRENEUR** has at all times been used in, on or with the aforementioned goods and services.
- 2. Prior to June 2, 2009, the first date of use claimed in Applicant's trademark application, EMI adopted and used the mark **ENTREPRENEUR** in connection with educational services, namely, conducting seminars on the development and operation of businesses, and conducting work shops on computer technology, telecommunications, marketing, financing options, real estate management, tax planning and insurance.
- 3. EMI first adopted and used the mark ENTREPRENEUR for magazines at least as early as May 2, 1978, and has used the mark ENTREPRENEUR in connection with educational services since at least as early as October 18, 1991.
- 4. EMI owns a family of marks registered with the U.S. Patent and Trademark Office, which consist of or include the **ENTREPRENEUR** mark:

TRADEMARK	CLASS: GOODS/SERVICES	REG. NUMBER REG. DATE
ENTREPRENEUR	35: Advertising and business services, namely, arranging for the promotion of the goods and services of others by means of a global computer network and other computer online services providers; providing business information for the use of customers in the field of starting and operating small businesses and permitting customers to obtain information via a global computer network and other computer online service providers and; web advertising services, namely, providing active links to the websites of others	2,263,883 July 27, 1999
ENTREPRENEUR	16: Paper goods and printed matter; namely magazines, books and published reports pertaining to business opportunities	1,453,968 August 25, 1987
ENTREPRENEUR	35: Arranging and conducting trade show exhibitions in the field of entrepreneurial activities, namely the start-up and operation of small business enterprises	2,502,032 October 30, 2001
	41: Educational services, namely, conducting seminars on the development and operation of businesses, and conducting work shops on computer technology, telecommunications, marketing, financing options, real estate management, tax planning and insurance	
ENTREPRENEUR	9: Pre-recorded audio and visual media namely CDs, videotapes, audiotapes, and floppy discs featuring programs geared to business owners and interested members of the general public concerning starting, owning and operating businesses	3,520,633 October 21, 2008
	41: Production of radio and television programs geared to business owners and interested members of the general public concerning starting, owning and operating businesses	
ENTREPRENEUR.COM	9: Downloadable podcasts in the field of business, current events, lifestyle issues, and developments in science and technology	3,519,022 October 21, 2008
	35: Providing business information and advice via a web site on a global computer network	
	38: Broadcasting programs via a global computer network; and streaming of audio and video material via the Internet; telecommunications services, namely, transmission of podcasts	
ENTREPRENEUR CONNECT	42: Online business networking services in the nature of creating and hosting a community for registered users to create professional profiles, to participate in group discussions, to make business contacts, and to upload onto the website materials promoting their businesses, products and services	3,652,950 July 14, 2009

TRADEMARK	CLASS: GOODS/SERVICES	REG. NUMBER REG. DATE
ENTREPRENEUR ENESPANOL.COM	35: Advertising and business services, namely, arranging for the promotion of goods and services of others by means of a global computer network and other computer online service providers; providing business information for the use of customers in the field of starting and operating businesses and permitting customers to obtain information via a global computer network and other computer online service providers; internet advertising services, namely, promoting the goods and services of others by providing a web site with active links to their websites featuring their goods and services	3,266,532 July 17, 2007
ENTREPRENEUR EXPO	35: Arranging and conducting trade show exhibitions in the field of entrepreneurial activities, namely the start-up and operation of small business enterprises	2,391,145 October 3, 2000
ENTREPRENEUR MAGAZINE'S SMALL BUSINESS EXPO	35: Promoting and arranging shows and exhibitions pertaining to fields of entrepreneurial interest, franchising, and the initiation and operation of small business enterprises	2,408,039 November 28, 2000
	41: Educational services, namely, conducting seminars and work shops on subjects relevant to starting and operating small businesses, including computer technology, telecommunications, marketing, financing options, franchising, tax planning and insurance	
ENTREPRENEUR PRESS	16: Paper goods and printed matter, namely, books, manuals, prepared reports, work books, study guides, legal and business forms, and newsletters concerning advice and information relating to the subjects of starting, running and operating a business, and individuals who succeeded in business, which subjects are of interest to entrepreneurs, new and existing businesses and members of the general public	3,470,064 July 22, 2008
	35: On-line ordering services featuring printed and electronically downloadable publications, namely, books, study guides, legal and business forms, and newsletters, concerning advice and information relating to the subjects of starting, running and operating a business and individuals who succeeded in business, which subjects are of interest to entrepreneurs, new and existing businesses and members of the general public	
ENTREPRENEUR'S STARTUPS	16: Paper goods and printed matter; namely, magazines, books, booklets and published reports pertaining to business opportunities	3,204,899 February 6, 2007
WOMENENTREPRE- NEUR.COM	35: Dissemination of advertising for others via the Internet; providing business information about small business operations via the Internet; providing an online searchable database featuring business reports, advice and information regarding starting and operating small businesses	3,374,476 January 22, 2008
	38: Providing online electronic bulletin boards for transmission of messages among computers users concerning small business operations	

- 5. EMI's above registrations are valid, unrevoked, uncancelled, and in full force and effect. EMI owns these registrations and the trademarks shown thereby and all the business and goodwill connected with said marks in the United States.
- 6. Since the adoption and first use of its **ENTREPRENEUR** mark, EMI has made substantial and continuous use of its **ENTREPRENEUR** mark in connection with educational services.
- The United States District Court for the Central District of California ruled that EMI's mark ENTREPRENEUR has become and is a strong mark in the industry as a result of extensive advertising and public recognition over the past 25 years, which was affirmed by the Ninth Circuit Court of Appeals. *Entrepreneur Media, Inc. v. Smith*, 279 F.3d 1135 (9th Cir. 2002).
- 8. By the application herein opposed, Applicant seeks to register **ENTREPRENEUR.OLOGY** for services in Class 41.
- 9. Applicant's mark so resembles EMI's previously used and registered ENTREPRENEUR mark and is therefore likely, when used in connection with Applicant's services, to cause confusion, mistake, or deception with consequent injury to EMI and the public.
- 10. EMI will be damaged by the registration sought by Applicant because such registration would support and assist Applicant in the confusing, misleading, and deceptive use of Applicant's mark and would give to Applicant color of exclusive statutory rights to such

designation in violation of EMI's superior rights.

WHEREFORE, EMI believes that it will be damaged by the registration of Applicant's mark and prays that it be denied.

Please recognize as attorneys for EMI Perry J. Viscounty, Michael W. DeVries, Julie L. Dalke, Deborah A. Gubernick, and the law firm of Latham & Watkins LLP, 650 Town Center Drive, Suite 2000, Costa Mesa, California 92626-1925, as well as Jennifer L. Barry and the law firm of Latham & Watkins LLP, 600 West Broadway, Suite 1800, San Diego, California 92101-3375. Please address all communications to Jennifer L. Barry of Latham & Watkins LLP at the address set forth below.

Dated: December 7, 2010

Respectfully submitted,

LATHAM & WATKINS LLP

fenil LBa

By:

Jennifer L. Barry 600 West Broadway, Suite 1800 San Diego, California 92101-3375 (619) 236-1234 / (619) 696-7419 Fax jennifer.barry@lw.com, ipdocket@lw.com

Attorneys for Opposer Entrepreneur Media, Inc.

#### **CERTIFICATE OF SERVICE**

I hereby certify that true and complete copies of the foregoing **NOTICE OF OPPOSITION** has been served on Daniel R. Castro by mailing said copies on <u>December 7, 2010</u> via First class Mail, postage prepaid to:

Daniel R. Castro Castro & Baker, LLP 10509 Pointeview Dr Austin, TX 78738-5522

Adam Kummins